

# **HIGHLIGHTS**







- > Historical Background
- > Promoters of the Company
- > Board of Directors
- > Advisor to the Company
- > Auditors of the Company
- > Spectrum of Activities
- > Existing Clientele of the Company
- > Existing Empanelment
- > Credentials of Hardicon
- > Hardicon Team



### HISTORICAL BACKGROUND OF HARDICON





➤ The Company was set up by Government of India in 1985 as a Technical Consultancy Organization (TCO) known as Haryana Industrial Consultants Limited, (HARICON) as a Joint Venture of Public Sector Banks, Financial Institutions and State level Institutions, with IFCI as a lead Institute having 26% share followed by SIDBI and ICICI with 12.5% each.

> The Company was initially set up to ensure growth of SME and MSME Sector by providing low-cost industrial consultancy solution in state of HARYANA.







- ➤ Post liberalization and considering operations outside boundaries of Delhi and Haryana, the name of the Company was rechristened as HARDICON Limited in the year **2003** after Delhi Government took 8% stake in the Company and the company shifted its Registered Office from Sonipat (Haryana) to Delhi in the year **2010** for PAN India operation.
- ➤ The Company is in the Service of Nation for more than 37 Years and is providing Consultancy Services to Large & MSME Sector and Training & Skill Development.







- ➤ HARDICON provides professional services to wide range of clients that constitute PSBs, Corporate Houses, FI's, State Govt., Government Deptt./ Ministries/ PSU's, etc.
- ➤ HARDICON is a deemed Govt. Company by virtue of its major shareholding with Public Sector Undertaking.



### **PROMOTERS**















HARDICON







### HARDICON Limited BOARD OF DIRECTORS





BUAKU OF DIKECIOKS				
S.N o	Name & Designation	On the Board of HARDICON		
1	Shri Rajesh Prasad Ex-CEO of Caparo Group	Chairman (Non Executive & Independent Director)		
2	Dr. Ravindra Kr. Singh Chief General Manager Small Industries Development Bank of India (SIDBI)	Nominee Director - SIDBI		
3	Shri Rohit Hurria Addl. General Manager Haryana State Industrial & Infrastructure Development Corporation (HSIIDC)	Nominee Director- HSIIDC		
4	CA Suresh Kumar Agarwal Delhi Financial Corporation (DFC)	Nominee Director – DFC		
5	Ms. Manisha Gupta, DGM Haryana Financial Corporation (HFC)	Nominee Director - HFC		
6	Shri Anil Kumar Nayyar Ex- GM Canara Bank	Independent Director		
7	<b>CA Satish Mahajan</b> Sr. Chartered Accountant	Additional Director		
8	Shri Rajeev Agarwal	Managing Director 7		







### ADVISOR TO HARDICON- Dr. Rajesh Yaduvanshi

- ➤ Dr. Yaduvanshi is a Senior Banker having more than 35 years of Banking experience and has served as Executive Director, Punjab National Bank and Executive Director, Dena Bank.
- ➤ Dr. Yaduvanshi is currently Director, PNB Investment Services Limited & Majestic Auto Limited and member in ONGC as Outside Expert Committee, & Higher Education and Financing Agency (MHRD Govt. of India) as Expert Member and Member OTS screening Committee of SBI at Head Office.

### **AUDITORS OF THE COMPANY**







Being a Joint Venture of Public Sector Banks and Financial Institutions, the financials of the Company are Audited by Comptroller and Auditor General of India (CAG).

### **SPECTRUM OF ACTIVITIES**

### HARDICON Consists of 4 Divisions







BANKING & PROJECT CONSULTANCY (BPC) DIVISION



AGENCY
FOR
SPECIALIZED
MONITORING
(ASM)
DIVISION



TRAINING
&
SKILL
DEVELOPMEN
T
(TSD)
DIVISION



PROJECT
MANAGEMENT
CONSULTANCY
(PMC)
DIVISION

# BANKING & PROJECT CONSULTANCY (BPC) DIVISION





### **BANKING VERTICALS**

- . Techno-Economic Viability (TEV's)
- Lenders Independent Engineers (LIE's)
- DPR/Project Appraisal
- InformationMemorandum's (IM's)
- Pre-investment
- Restructuring Plans
- India Entry

- Traffic Studies
- Business valuation
- Asset Valuations
- Enterprise Valuation
- Due-Diligence Services

- Corporate Advisory
- Management of sick units on Behalf of Lenders

### **BANKING VERTICAL**





- HARDICON has vast experience in preparing TEV reports, LIE reports, DPR's, Restructuring reports Cost Vetting reports, Due-Diligence reports, Traffic Study reports etc. We have already executed more than 500 assignments in **ALL SECTORS PAN India**.
- Experience in different sectors such as:



HEALTHCARE

HOSPITALITY



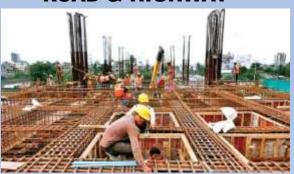
**MANUFACTURING** 



CHEMICAL



**ROAD & HIGHWAY** 



CONSTRUCTION

### **BANKING VERTICAL**







STEEL SECTOR



OIL & GAS SECTOR



**PAPER SECTOR** 



**EDUCATION SECTOR** 



**AGRICULTURE** 



**PACKAGING** 

# EXISTING EMPANELMENT FOR TEV, LIE, DPR, COST VETTING, DUE-DILIGENCE, VALUATION, ASM, ETC.



### **EMPANELMENT**



#### **PSU BANKS**

- -Bank of Baroda
- -Bank of India
- Bank of Maharashtra
- -Canara Bank
- Central Bank of India
- IDBI Bank
- Indian Bank
- Indian Overseas Bank
- Punjab National Bank
- Punjab & Sind Bank
- -State Bank of India
- UCO Bank
- Union Bank of India

#### **FINANCIAL GROUPS**

- LIC of India
- -DFC
- -IFCI Groups
- -SIDBI
- •TFCI
- -HSIIDC
- -HFC
- -STCI
- -NIC
- -SICOM

#### **OTHERS**

- -ARCIL
- -ACRE LTD
- Axis Bank
- Karnataka Bank
- -ICICI Bank
- Kotak Mahindra Bank
- -KVIC
- Ministry of MSME
- -GAIL
- -REC
- -ONGC
- -PEGASUS- ARC
- Ministry of Science & Technology
- -KVIC

# AGENCY FOR SPECIALIZED MONITORING (ASM DIVISION)

- \* HARDICON is empanelled with Indian Bank's Association (IBA) for Agency for Specialized Monitoring (ASM) for more than 03 years.
- \* HARDICON was among the first few agencies; which got empanelled with IBA for ASM in 2019.
- \* HARDICON is empanelled with IBA as ASM for GENERAL as well as Special Sectors i.e. EPC, Iron & Steel, Real Estate, Term Loan.

# AGENCY FOR SPECIALIZED MONITORING (ASM DIVISION)





#### **Sectors Covered**

- Engineering, Procurement & Construction (EPC)
- Gas Distribution
- Hospitality
- > Infrastructure
- Manufacturing
- Non-Banking Financial Corporation (NBFC)
- Road & Highways

We are currently executing ASM assignments medium to large corporates having turnover up-to Rs.8,500 Cr. & total borrowings up-to Rs.8,000 Cr., covering above mentioned sectors.

# TRAINING AND SKILL DEVELOPMENT (TSD DIVISION)



## **EMPANLEMENT** as Govt. Training Partner for SKILL DEVELOPMENT Training Programme

HARDICON

S.No.	Department	Proof		
1.	Department of Empowerment Persons with Disabilities DEPwDs (Ministry of Social Justice , Govt of India )	Letter & List of Govt. Training Partner attached		
2.	National Backward classes Finance & development corporations ( NBCFDC) under (Ministry of Social Justice , Govt of India )	List of Empanel Partner Attached		
3.	National Safai Karamcharies Finance & development corporations ( NSKFDC) under (Ministry of Social Justice , Govt of India )	List of Empanel Partner Attached List Attached		
EMPANLEMENT as Training Partner for Skill development Training & DDU-GKY Programme				
1.	Ministry of Electronics & Information & Technology ( MeitY) , (Govt. of India) .	Sanction of 4000 Candidates		
2.	Uttar Pradesh Electronics corporations Limited , Govt. of Uttar Pradesh .	Empanel as a business associates for conducting computer training in 75 district of Uttar Pradesh .		
3.	Uttar Pradesh Skill Development Mission (UPSDM), Govt. of Uttar Pradesh	Empanel as Training partner for DDU-GKY Skill Prohgramme		
4.	Pudduchery State Rural Livelihood Mission (PSRLM) , ( DRDA Govt. of Pondicherry )	Empanel as Training partner for DDU-GKY Skill Prohgramme		

# HARDICON CLIENTELE OF

### **FINANCIAL INSTITUTIONS & Bank's**























# HARDICON CLIENTELE OF FINANCIAL INSTITUTIONS & Bank's























# HARDICON CLIENTELE OF PUBLIC SECTOR UNDERTAKINGS (PSU's)





















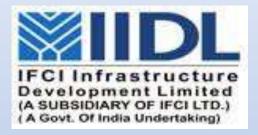


# HARDICON CLIENTELE



# OF PUBLIC SECTOR UNDERTAKINGS























### **CENTRAL & STATE GOVERNMENT DEPARTMENTS**























### **CORPORATES**























### **CORPORATES**





















### **CREDENTIALS**

HARDICON

- > HAVING MORE THEN **37** YEARS OF EXPERIENCE WITH WIDE RANGE OF ACTIVITIES.
- > HARDICON'S ACCOUNTS ARE SUBJECT TO CAG AUDIT.
- PROFESSIONAL BOARD WITH REPRESENTATION FROM DIFFERENT FEILDS.
- > WELL EXPERIENCE AND QUALIFIED TECHNICAL, FINANCIAL AND ADMINISTRATIVE TEAMS.
- ▶ BROAD BASED CLIENTELE WHICH INCLUDS MINISTRIES, GOVERNMENT DEPARTMENT, CENTRAL PSU's, BANKING AND CORPORATE SECTOR.
- > TRAINING PARTNER OF NATIONAL SKILL DEVELOPMENT CORPORATION (NSDC).
- HARDICON IS EMPANELLED WITH UTTAR PRADESH ELECTRONICS CORPORATION LTD. AS BUSINESS ASSOCIATE
- > PAN INDIA PRESENCE WITH STRONG BRAND IMAGE.
- ➤ HARDICON IS EMPANELLED WITH INDIAN BANK ASSOCIATION (IBA) FOR AGENCY FOR SPECIALIZED MONITORING (ASM) WORK WITH SPECIALIZED SECTOR'S LIKE EPC, IRON & STEEL, REAL ESTATE, TERM LOAN,
- HARDICON IS EMPANELLED WITH ALMOST ALL PUBLIC SECTOR BANKS FOR TEV AND LIE.









### **HARDICON TEAM**

- ➤ HARDICON team consists of multidisciplinary, highly motivated professionals in the field of Engineering, Finance, Legal from reputed Institutes.
- ➤ HARDICON is having experienced professionals from engineering background like Mechanical engineers, Chemical engineers, Civil engineers etc.
- ➤ The team consists of Sr. Finance professionals having vast experience in Project Financing, Corporate financing, Due-diligence etc.







### **HARDICON TEAM**

- ➤ The team possess professionals from finance and accounting background like Chartered accountants (CA's), ICWA, Cost accountants etc.
- ➤ The team also caters experienced professionals from legal background like Company Secretary (CS) and Advocates.
- ➤ The team consists of IT professionals like networking , Cyber Security, Project management etc.







**HARDICON TEAM** 











### **CORPORATE OFFICE**

1311, Chiranjiv Tower, 43,Nehru Place, New Delhi-110019

Tel: 011- 26428101-03 Fax: 011- 26428104

### **REGD. OFFICE**

D- 28, Flatted Factory Complex, Jhandewalan, New Delhi-110055 (Delhi)

### **MUMBAI**

302, Monarch Chambers, Marol Maroshi Road, Gamdevi, Marol, Andheri East, Mumbai-400059 (Maharashtra)

### **UTTAR PRADESH**

Araji No- 595, Rajender Nagar, Bhati Vihar West Colony, Gorakhpur-273015 (Uttar Pradesh)

CONTACT NO: 9315912009 EMAIL ID: corporate@hardicon.org

### **CHENNAI**

7<sup>th</sup> Floor, Share Space, 123/124, Spahani Centre, Nugambakkam High Road, Chennai-600034 (Tamil Nadu)

### **PUDUCHERRY**

Hardicon Training Centre Plot No: 39-40, Sringeri Madam Street, 14<sup>th</sup> Cross, Puducherry-605005





# Thank you!