

# **HARDICON Limited**

(A Jt. Venture of Public Sector Banks & Financial Institutions)

## **A Brief Introduction**



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## **BRANCH OFFICES**

### **◆ CHANDIGARH**

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### **◆ MUMBAI**

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## **I. BACKGROUND**

In a developing country like India, the proportion of educated and skilled people has steadily been increasing whereas increase in availability of employment opportunities has been comparatively lagging behind. Though, there has been significant development of industrial enterprises during the past few decades, maintaining the competitive strength and growth of Small and Medium Scale Enterprises (SME) Industry sector, in particular, is becoming increasingly challenging. The promotion of entrepreneurs as well as development of entrepreneurial skills have been the key areas both for sustaining the competitive strength of our industrial base as also towards reducing the number of job seekers. **HARDICON** was set up in 1985, jointly by Public Sector Banks and Financial Institutions with the twin objectives of facilitating overall industrial development of the country by catering to the technical consultancy needs of the industry and promoting entrepreneurship.

### **LIST OF SHARE HOLDERS**

- 1) Small Industries Development Bank of India (SIDBI)
- 2) Haryana State Industrial and Infrastructure Development Corporation Ltd. (HSIIDC)
- 3) Haryana Financial Corporation (HFC)
- 4) Delhi Financial Corporation (DFC)
- 5) Punjab National Bank
- 6) Oriental Bank of Commerce
- 7) State Bank of India
- 8) Central Bank of India
- 9) UCO Bank
- 10) Bank of India
- 11) Union Bank of India
- 12) Dove Realtors Pvt. Ltd.

## **II. MANAGEMENT OF HARDICON**

HARDICON is governed by its Board of Directors which comprises representatives from various participating shareholders and currently the following are on the Board:-

<b>Chairman</b>	:	<b>Shri B. K. Batra</b>
	:	<b>Shri Mahavir Singh,</b> General Manager, Haryana State Industrial & Infrastructure Development Corporation Ltd. (HSIIDC)
	:	<b>Mr. Sanjay Goyal,</b> Chief General Manager, Small Industries Development Bank of India (SIDBI)
	:	<b>Shri Rajneesh Mittal</b> Senior Manager, Haryana Financial Corporation (HFC)
	:	<b>Shri Rajesh Prasad,</b> Chairman, Amritasa Group
<b>Independent Director</b>	:	<b>Shri Anil Kumar Nayyar</b> Ex-General Manager, Canara Bank
<b>Managing Director</b>	:	<b>Shri Rajeev Agarwal</b>

## **III. HARDICON'S CORE CONSULTANCY COMPETENCE**

- ◆ Organising and conducting Entrepreneurship Development Programmes (EDPs), Product Specific Skill Development cum Entrepreneurship Programmes.
- ◆ Market Research Studies, Impact Assessment Studies and Potential Surveys/ Baseline Surveys.
- ◆ Implementation of Corporate Social Responsibility (CSR) activities of PSUs.
- ◆ Identification and Training for setting-up of micro-enterprises
- ◆ Valuation of Assets
- ◆ Business Valuation
- ◆ Preparation of Techno-Economic Feasibility Reports.
- ◆ Project Appraisals,
- ◆ Technology Sourcing and Selection.

#### IV) ASSIGNMENTS EXECUTED

##### (a) Skill & Entrepreneurship Development Training Programmes

- Skill & Entrepreneurship Development Programmes for Science & Technology Persons conducted on behalf of **Department of Science & Technology, Ministry of Science & Technology, Govt. of India, New Delhi** in various States.
- Entrepreneurship Development Programmes conducted for **Ministry of Food Processing Industries, Govt. of India, New Delhi** in the State of Haryana & Delhi.
- Skill Development Training Programmes for 17000 PwDs on behalf of **National Handicapped Finance and Development Corporation (NHFDC)** in the States of **Delhi, Rajasthan, Haryana, Punjab, Himachal Pradesh, J&K, Bihar, Uttar Pradesh, Jharkhand Tamilnadu and Uttrakhand.**
- Skill Development Training Programmes for Rehabilitation of 2760 Manual Scavengers/ Safai Karamcharis on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC)** in Uttar Pradesh.
- Skill Development Training Programmes for Rehabilitation of 1825 Manual Scavengers on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC)**, through Gujarat Safai Kamdar Vikas Nigam (GSKVN), Gandhi Nagar in the state of **Gujarat.**
- Skill Development Training Programmes for 950 Safai Karamcharis on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC)** under **CSR Initiative of Housing and Urban Development Corporation Ltd. (HUDCO)**, in the State of **Delhi.**
- Skill Development Training Programmes for persons belonging to 1419 Scheduled Castes on behalf **Mahatma Phule Backward Classes Development Corporation Ltd. (MPBCDC)**, Mumbai in the state of **Maharashtra.**
- Skill Development Training for 1310 beneficiaries belonging to Safai Karamcharis and their dependents in the **State of Maharashtra** under the sponsorship of NSKFDC.
- Skill Development Training Programmes for Rehabilitation of 1650 Manual Scavengers on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC)**, through Tamilnadu Adi Dravidar Housing & Development Corporation Ltd. (TAHDCCO), Chennai in the state of **Tamil Nadu.**

- Skill Development Training Programmes for Rehabilitation of 300 Manual Scavengers on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC)**, through Rajasthan SC&ST Finance & Development Coop. Corporation Ltd., Jaipur in the state of **Rajasthan**.
  - Skill Development Training Programmes for Safai Karamcharis on behalf **National Safai Karamcharis Finance and Development Corporation (NSKFDC) & Indian Oil Corporation Ltd. (IOCL)**, in the States of **Gujarat, U.P. & Haryana**.
  - Skill Development Training Programmes for 660 Scheduled Castes on behalf **National Scheduled Castes Finance and Development Corporation (NSFDC) & HSFDC** in the State of **Haryana**.
  - Skill Development Training Programmes conducted for **National Bank for Agriculture and Rural Development, (NABARD)** in the State of Haryana.
  - Skill Development Training Programmes for PMRY Scheme in the States of Delhi and Haryana for the Office of **Development Commissioner (Small Scale Industries)**, Ministry of Industries, Govt. of India.
- (b) Impact Assessment / Evaluation Studies :
- Impact assessment study of schemes of **ONGC Ltd.** in the States of **Tamil Nadu, Uttarakhand, Assam and Andhra Pradesh**.
  - Impact assessment study of schemes of **GAIL India Ltd.** in the States of **Andhra Pradesh, Madhya Pradesh and Gujrat**.  
**Sample Size : 3401 beneficiaries**
  - Concurrent evaluation of Pradhan Mantry Rojgar Yojna (PMRY) in the States of Haryana and Rajasthan for the Office of **MSME** (formerly known as Small Scale Industries), Ministry of Industries, Govt. of India.  
**Sample size: 3857 beneficiaries**
  - **Industrial Census** of Small and Medium Enterprises in District Panipat Haryana on behalf of **MSME**, Govt. of India through Department of Industries, **Govt. of Haryana**.
  - Impact assessment study of schemes of **National Handicapped Finance and Development Corporation (NHFDC)**, in the states of **Rajasthan & Haryana**.  
**Sample size: 700 beneficiaries.**

- Evaluation of Entrepreneurship Development Programme conducted by IITs. The study was assigned by **Indian Renewal Energy Development Agency (IREDA)** on behalf of USAID.
- Impact assessment study of schemes of **National Scheduled Castes Finance and Development Corporation (NSFDC)**, in the states of **Delhi, Gujarat, Punjab, Himachal Pradesh, Goa, Sikkim, Uttar Pradesh, Jammu & Kashmir, Jharkhand, Kerala, Tripura, Rajasthan, Karnataka, West Bengal, Gujarat, Maharashtra and Uttaranchal.**- **Sample size: 7312 beneficiaries.**
- Impact assessment study of schemes of **National Safai Karamcharis Finance and Development Corporation (NSKFDC)**, in the state of **Madhya Pradesh, Karnataka Tamil Nadu Bihar, Rajasthan & Gujarat.**  
**Sample size : 3460 beneficiaries.**
- Impact assessment study of training schemes of **National Minorities Development and Finance Corporation (NMDFC)**, in the state of **West Bengal, Madhya Pradesh, Maharashtra, Uttar Pradesh and Karnataka.**  
**Sample size : 823 beneficiaries.**
- Beneficiary Information Survey of Manual Scavengers of **Gujarat Safai Kamdar Vikar Nigam (GSKVN)** in the state of **Gujarat** for **Govt. of Gujarat.**  
**Sample size : 12508 beneficiaries**
- Concurrent evaluation of Development of Women & Child in Rural Area (**DWCRA**) scheme in Rajasthan. The study was assigned by the State Government on behalf of UNICEF.
- Evaluation of performance of NGO's assisted by **Industrial Development Bank of India (IDBI)** in North India.
- Identification of employment generation activities for unemployed persons belonging to Backward Classes and Economically Weaker Sections, in the district of Gurgaon, Haryana. The study was assigned by **Haryana Backward Classes and Economically Weaker Section Nigam Ltd.**
- **Physical Verification of PMEGP units in Rajasthan, Haryana, Punjab, Delhi, Odisha and J&K State on behalf of KVIC.**
- E-tracking of PMEGP units in the State of Haryana on behalf of KVIC.

(c) **Corporate Social Responsibility (CSR) activities of PSUs.**

- Village Adoption Project (Village Begah, Sonapat, Haryana) under CSR initiative of IFCI Ltd.
- Skill Development & Livelihood Programmes for 1000 beneficiaries belonging to SC/ST/OBC/PH/Women/EWS in J&K State on behalf of **Power Finance Corporation Ltd.** under its Corporate Social Responsibility Initiative.
- Skill Development Training for 1410 beneficiaries belonging to SC/ST/OBC/PH/EWS in J&K, Haryana, Uttar Pradesh, Rajasthan and Uttarakhand on behalf of **Power Grid Corporation of India Ltd.** under its Corporate Social Responsibility Initiative.
- Skill Development Training for 550 beneficiaries belonging to SC/ST/OBC/PH/EWS in Orissa and Goa on behalf of **MMTC Ltd.** under its Corporate Social Responsibility Initiative.
- Skill Development Training for 750 beneficiaries belonging to SC/ST/OBC/PH/EWS in Dungarpur & Banswara (Rajasthan), Sirsa (Haryana) and Kaushambi (U.P.) on behalf of **Rural Electrification Corporation Ltd. (RECL)** under its Corporate Social Responsibility Initiative.
- Skill Development Training Programmes for 200 beneficiaries belonging to SC/ST/OBC/PH/Women/EWS in Haryana State on behalf of **IFCI Ltd.** under its Corporate Social Responsibility Initiative.
- Impact Assessment Study of **GAIL's** CSR Programmes viz. Job linked Vocational Skill Training to underprivileged rural / semi rural families in Tandur (A.P.), Dediapada (Gujarat), Guna (M.P.) & North East, Integrated Watershed Management Project, Jhabua (M.P.) and Enrolment for Specialized Coaching for IIT/Engineering Entrance Exam for Children of underprivileged section of Kanpur (U.P.) **Sample Size 4000 beneficiaries.**
- Conducted Base Line Survey under CSR initiative of PSUs viz. PFC Ltd., PGCIL, MMTC Ltd., NHPC Ltd. etc. for identifying need based projects.
- Impact Assessment Study on Rehabilitation of physically challenged persons through supplying artificial limbs by NGO and Vaccination for prevention of Cervical Cancer in EWS Girls in Rajasthan under CSR initiative of **The State Trading Corporation Ltd. (STC).**



(d) Development of Micro Enterprises

- ◆ Identification and promotion of income generation activities on behalf of Mewat Development Agency (MDA) in Mewat Region, Gurgaon.
- ◆ Identification of industrial activities on setting up of tiny and small units under the sponsorship of Deptt. of Science & Technology, Govt. of India, under NSTEDB scheme.

(e) Market Survey / Research Studies

Handloom/Handicrafts, Industrial parks, Software Technology parks, Herbal medicines, Sericulture, Magnetic resource imaging, Positron emission tomography, Steel & alloys, Tea industry, Bio-fertilizer, Neem based pesticide, Evaluation of Prime Minister Rojgar Yozna, Tissue culture, Guar gum powder, etc.

(f) Seminars/Workshops/Trainings

HARDICON is also engaged in conducting various seminars/workshops/training in the fields of Solar heating systems, Exports, Energy conservation, ISO 9000 etc. It is also engaged in conducting industry oriented Entrepreneurship Development Programmes at Educational Institutions such as National Institute of Fashion Technology (NIFT) and Appeejay Institute of Design. Entrepreneurship Development Programmes are also conducted in the areas of Computer Hardware, Garments, Food processing, Leather accessories, etc.

**V. SOME OF THE VALUED CLIENTS:**

Power Grid Corporation of India Ltd. (PGCIL), Indian Oil Corporation Ltd. (IOCL), MMTC Ltd., ONGC Ltd., Power Finance Corporation Ltd. (PFC), STC Ltd., NHPC Ltd., Rural Electrification Corporation Limited (RECL), GAIL (India ) Ltd., IFCI Ltd., IDBI Bank Ltd., ICICI Bank Ltd., Punjab National Bank, Bank of Baroda, Canara Bank, Central Bank of India, State Bank of India, Punjab & Sind Bank, Indian Overseas Bank, Syndicate Bank, Oriental Bank of Commerce, Kotak Mahindra Bank, National Textile Corporation (NTC), Pegasus Assets Reconstruction Pvt. Ltd., Commissioner of Industries - NCT Delhi, Director of Industries, Ministry of Micro, Small & Medium Enterprises (MSME), Deptt. of Science & Technology, Delhi Financial Corporation, District Industries Centres, Entrepreneurship Development Institute, Haryana Financial Corporation, Haryana State Industrial & Infrastructure Development Corporation, HARTRON, HAREDA, HAFED, Haryana Tourism Corporation, Haryana State Handloom and Handicraft Corporation Ltd., Govt. of Jammu & Kashmir.

IREDA, Ministry of Commerce, Ministry of Textiles, Ministry of Food Processing Industries, Mewat Development Agency, National Research Development Corporation, NABARAD, NIESBUD. National Safai Karamacharis Finance & Development Corporation, National Scheduled Caste Finance & Development Corporation Ltd., National Handicapped Finance & Development Corporation Ltd., National Minorities Development & Finance Corporation, Bihar State Scheduled Castes Co-operative Development Corporation Ltd., Gujarat Safai Kamdar Vikas Nigam, Mahatma Phule Backward Classes Development Corporation Ltd., Punjab Scheduled Castes land Development & Finance Corporation, Rajasthan SCs & STs Finance & Development Cooperative Corporation Ltd. and Tamil Nadu Adi Dravidar Housing & Development Corporation, etc.